Canadian Curling Association (operating as "Curling Canada")

Financial Statements

For the year ended April 30, 2022

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Independent Auditor's Report

To the Members of the Canadian Curling Association

Opinion

We have audited the financial statements of the Canadian Curling Association (the "Association"), which comprise the statement of financial position as at April 30, 2022, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying financial statements present fairly, in all material respects, the financial position of the Association as at April 30, 2022, and its results of operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Opinion

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Association in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Association's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Association or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Association's financial reporting process.

BDO Canada s.r.l./S.E.N.C.R.L./LLP, une société canadienne à responsabilité limitée/société en nom collectif à responsabilité limitée, est membre de BDO International Limited, société de droit anglais, et fait partie du réseau international de sociétés membres indépendantes BDO.



Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Association internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Association's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Association to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Supplementary Financial Information

We have not audited, reviewed or otherwise attempted to verify the accuracy or completeness of the schedules on pages 15 - 16 of the Association's financial statements.

DDO Canada LLP

Chartered Professional Accountants, Licensed Public Accountants

Ottawa, Ontario August 30, 2022

Canadian Curling Association (operating as "Curling Canada") Statement of Financial Position

| For the year ended April 30 | 2022 | 2021 |
|---|---|---|
| Assets | | |
| Current Cash Accounts receivable (Note 2) Prepaid expenses Loans receivable (Note 3) Investments (Note 4) | \$ 8,526,790 2,801,855 393,097 28,667 1,094,833 | \$ 5,773,859 2,825,538 350,490 24,500 1,161,173 |
| | 12,845,242 | 10,135,560 |
| Tangible capital assets and intangible assets (Note 5) | 1,078,923 | 1,216,327 |
| Loans receivable (Note 3) | 85,500 | 74,000 |
| | \$ 14,009,665 | \$ 11,425,887 |
| Liabilities and Net Assets | | |
| Current Accounts payable and accrued liabilities Deferred contributions (Note 6) | \$ 2,221,867 759,702 | \$ 829,790 2,659,292 |
| | 2,981,569 | 3,489,082 |
| Contractual obligations (Note 7) | | |
| Net Assets Invested in tangible capital assets and intangible assets Internally restricted reserve (Note 8) Unrestricted | 1,078,923 5,453,867 4,495,306 | 1,216,327 5,453,867 1,266,611 |
| | 11,028,096 | 7,936,805 |
| | \$ 14,009,665 | \$ 11,425,887 |
| On behalf of the Board: | | |
| Amy Nixon Governor | | Governor |

Canadian Curling Association (operating as "Curling Canada") Statement of Changes in Net Assets

| For the year ended April 30 | Invested in Tangible and Intangible Capital Assets | Internally Restricted Reserve | | 2022 | 2021 |
|---|---|-------------------------------------|--------------|--------------|-----------|
| Balance, beginning of the year | \$ 1,216,327 | \$ 5,453,867 | \$ 1,266,611 | \$ 7,936,805 | 6,669,565 |
| Excess (deficiency) of revenues over expenses | (211,649) | - | 3,302,940 | 3,091,291 | 1,267,240 |
| Purchase of tangible capital assets | 74,245 | - | (74,245) | - | - |
| Balance, end of the year | \$ 1,078,923 | \$ 5,453,867 | \$ 4,495,306 | \$11,028,096 | 7,936,805 |

Canadian Curling Association (operating as "Curling Canada") Statement of Operations

| For the year ended April 30 | | 2022 | | 2022 | | 2021 |
|---|----|-------------|----|------------|----|------------|
| | _ | Budget | | Actual | | Actual |
| | | (unaudited) | | | | |
| Revenues | | | | | | |
| Season of Champions events | | | | | | |
| Direct (Note 9) | \$ | 13,015,000 | Ş | 9,803,286 | Ş | 3,356,261 |
| National and local sponsorships | | 4,860,000 | | 5,345,571 | | 3,251,299 |
| National team programs (Note 9) | | 3,142,000 | | 3,172,064 | | 1,845,913 |
| Sport Canada Recovery Fund | | - | | 2,126,616 | | - |
| Sport Canada core funding | | 1,263,500 | | 1,263,500 | | 1,263,500 |
| Philanthropic programs | | 734,000 | | 401,040 | | 285,737 |
| Competitor and affiliation fees | | 350,000 | | 378,911 | | 62,821 |
| Investment income (loss) | | - | | (55,527) | | 440,471 |
| Other income | | 1,007,500 | | 144,834 | | 88,833 |
| Non Season of Champions events | | 211,000 | | 16,929 | | 65,360 |
| Canadian Emergency Wage Subsidy | _ | - | | 158,303 | | 676,709 |
| | _ | 24,583,000 | | 22,755,527 | | 11,336,904 |
| Expenses | | | | | | |
| Season of Champions events | | | | | | |
| Direct | | 7,299,000 | | 6,601,122 | | 3,902,231 |
| Non Season of Champions events | | 1,934,000 | | 2,046,501 | | 214,384 |
| National team programs | | 3,667,000 | | 3,235,330 | | 1,721,599 |
| Salaries and benefits | | 3,569,000 | | 3,250,726 | | 2,815,309 |
| Administration | | 4,931,000 | | 3,099,992 | | 893,630 |
| Distribution to Provincial Member Association | | 1,215,000 | | 817,385 | | 41,683 |
| Philanthropic program | | 734,000 | | 401,531 | | 285,737 |
| Amortization of tangible capital assets and | | | | | | |
| intangible assets | _ | 220,000 | | 211,649 | | 195,091 |
| | _ | 23,569,000 | | 19,664,236 | | 10,069,664 |
| Excess of revenues over expenses | \$ | 1,014,000 | \$ | 3,091,291 | \$ | 1,267,240 |

Canadian Curling Association (operating as "Curling Canada") Statement of Cash Flows

| For the year ended April 30 | 2022 | 2021 |
|--|---|---|
| Cash flows from operating activities Excess of revenues over expenses Item not affecting cash: Amortization of tangible capital assets and intangible | \$ 3,091,291 \$ | 1,267,240 |
| assets Unrealized (gain) loss on investments | 211,649 102,303 | 195,091 (392,956) |
| Changes in non-cash working capital: | 3,405,243 | 1,069,375 |
| Accounts receivable Prepaid expenses Accounts payable and accrued liabilities Due to partners Deferred contributions | 23,683 (42,607) 1,392,077 - (1,899,590) | (1,242,113) (204,051) 269,569 (593,235) 1,591,957 |
| | 2,878,806 | 891,502 |
| Cash flows from investing activities Increase in investments Advances of loan Repayment of loans Acquisition of tangible capital assets | (35,963) (30,000) 14,333 (74,245) | (30,741) - 12,500 (19,348) |
| | (125,875) | (37,589) |
| Net increase in cash | 2,752,931 | 853,913 |
| Cash, beginning of the year | 5,773,859 | 4,919,946 |
| Cash, end of the year | \$ 8,526,790 \$ | 5,773,859 |

April 30, 2022

| 1. | Accou | nting | Polic | ies |
|----|-------|-------|-------|-----|
| •• | /u | | | |

Purpose of Association Canadian Curling Association ("the Association") is a not-for-profit organization incorporated under the Canada Not-for-profit Corporations Act and is a Registered Canadian Amateur Athletic Association under the Income Tax Act and as such is exempt from income tax.

The Association co-ordinates the activities and programs of amateur Canadian curlers nationally and internationally.

- **Basis of Accounting** The Association applies the Canadian accounting standards for not-for-profit organizations.
- Use of Estimates The preparation of financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and the reported amounts of revenues and expenses for the year covered. The main estimates relate to useful lives of tangible capital assets and intangible assets, the collectibility of accounts receivable and possible allowance for doubtful accounts.
- **Revenue Recognition** The Association follows the deferral method of accounting for contributions. Under this method, restricted contributions are recognized as revenue in the year in which the related expense is incurred. Unrestricted contributions are recognized as revenue when received or receivable if the amount to be received can be reasonably assured.

Ticket sales, sponsorships and volunteer fees are recognized when the event occurs.

Bar services and merchandising sales are recognized when the goods have been transferred and collection is reasonably assured.

Philanthropic program revenue is comprised of donations and fundraising revenue and recognized when the amounts are received or receivable if the amounts can be reasonably estimated and collection is reasonably assured.

Competitor and affiliation fees are recognized as revenue proportionately over the year to which they relate.

Investment income is recognized as revenue when earned and includes dividends and realized and unrealized gains and losses on the investments.

April 30, 2022

1. Accounting Policies (continued)

| Financial Instruments | <u>Initial and subsequent measurement</u> The Association initially measures its filliabilities at fair value. The Association subset its financial assets and financial liabilities except for investments, which are measu Changes in fair value of these financial recognized in the statement of operations in the | quently measures all at amortized cost, ured at fair value. al instruments are | |
|------------------------------------|---|---|--|
| | <u>Impairment</u> Financial assets measured at amortized co impairment when there are indications of pos | | |
| | <u>Transaction costs</u> Transaction costs related to financial instru- subsequently measured at fair value are statement of operations in the year incurre- related to financial instruments subseque amortized cost are included in the original liability and recognized in the statement of life of the instrument using the straight-line n | recognized in the d. Transaction costs ently measured at cost of the asset or operations over the | |
| Tangible Capital Assets | Tangible capital assets are accounted for at cost less accumulated amortization. Amortization is provided on the basis of their usefu lives using the straight-line method and following durations: | | |
| | Building Equipment Furniture Roof | 25 years 3-15 years 15 years 15 years | |
| Intangible Assets | Intangible assets are recognized at cost an basis of their useful life using the straig following duration: | | |
| | Website | 5 years | |
| Impairment of Long-Lived Assets | When a tangible capital asset or intangible any long-term service potential to the organiz its net carrying amount over any residual va an expense in the statement of operations. | zation, the excess of | |
| Contributed Services | Volunteers contribute many hours per y Assocation in carrying out its activities. Due determining their fair value, contributed recognized in the financial statements. | to the difficulty of | |

April 30, 2022

1. Accounting Policies (continued)

Contributed Materials Contributed materials and services which are used in the normal course of the Association's operations and would otherwise have been purchased are recorded at their fair value at the date of contribution if the fair value is known.

- Sport Canada
ContributionContributions received from Sport Canada are subject to specific
terms and conditions regarding the expenditure of the funds. The
Association's accounting records are subject to audit by Sport
Canada to identify instances, if any, in which amounts charged
against contributions have not complied with the agreed terms
and conditions and which therefore would be refundable to Sport
Canada. Adjustments to prior years' contributions are recorded in
the year Sport Canada requests the adjustment.
- Canadian Emergency Wage Subsidy Funding received from the the government of Canada is subject to specific terms and conditions regarding the revenue and expenses of the applicable program. The Association's accounting records may be subject to audit by the Canada Revenue Agency ("CRA") to identify instances, if any, of amounts claimed that are not in compliance with the terms and conditions of the incentive program and which would therefore be refundable to the CRA.

| 2. | Accounts Receivable | 2022 | 2021 |
|----|--|---------------------------------------|--------------------------------------|
| | Accounts receivable Grants receivable Sales tax receivable | \$ 1,969,822 253,700 578,333 | \$ 2,212,272 71,200 542,066 |
| | | \$ 2,801,855 | \$ 2,825,538 |
| 3. | Loans Receivable | 2022 | 2021 |
| | Loans receivable under the Curling Assistance Program, bearing interest at half the prime rate, maturing between August 2025 and August 2028. Less: current portion | \$ 114,167 28,667 | \$ 98,500 24,500 |
| | | \$ 85,500 | \$ 74,000 |

April 30, 2022

| 4. Investments | 2022 | 2021 |
|--|-------------------------------------|------------------------------|
| Preferred shares Mutual funds Cash | \$ 1,037,381 \$ 47,265 10,187 | 1,139,694 2,432 19,047 |
| | \$ 1,094,833 \$ | 1,161,173 |

5. Tangible Capital Assets and Intangible Assets

| | | 2022 | | 2021 |
|-------------------------|--------------|-----------------------------|--------------|-----------------------------|
| Tangible Capital Assets | Cost | Accumulated Amortization | Cost | Accumulated Amortization |
| Land | \$ 66,227 | - | \$ 66,227 | \$- |
| Building | 852,600 | 628,858 | 852,600 | 595,536 |
| Equipment | 1,397,287 | 800,920 | 1,323,041 | 665,362 |
| Furniture | 90,937 | 55,643 | 90,937 | 52,214 |
| Roof | 104,252 | 17,155 | 104,252 | 12,912 |
| Intangible Assets | 2,511,303 | 1,502,576 | 2,437,057 | 1,326,024 |
| Website | 175,490 | 105,294 | 175,490 | 70,196 |
| | \$ 2,686,793 | \$ 1,607,870 | \$ 2,612,547 | \$ 1,396,220 |
| Net carrying amount | | \$ 1,078,923 | | \$ 1,216,327 |
| | | | | |

April 30, 2022

6. Deferred Contributions

Deferred contributions represents externally restricted contributions received in the current year that relate to the subsequent year or for which the related expenses have not yet been incurred. The major components are as follows:

| | 2022 | 2021 |
|---|-------------------------------------|-------------------------------------|
| Philanthrophic Balance, beginning of the year Plus: amounts received during the year Less: amounts recognized as revenue in the year | \$ 416,115 70,093 (2,675) | \$ |
| Balance, end of the year | 483,533 | 416,115 |
| Grants | | |
| Balance, beginning of the year Plus: amounts received during the year Less: amounts recognized as revenue in the year | 802,827 63,969 (802,827) | 102,292 6,140,531 (5,439,996) |
| Balance, end of the year | 63,969 | 802,827 |
| Events Balance, beginning of the year Plus: amounts received during the year Less: amounts recognized as revenue in the year | 1,438,350 212,200 (1,438,350) | 702,500 813,350 (77,500) |
| Balance, end of the year | 212,200 | 1,438,350 |
| Cancelled Event - 2020 World Women's Curling Championship Balance, beginning of the year Less: amounts recognized as revenue in the year | 2,000 (2,000) | 110,750 (108,750) |
| Balance, end of the year | | 2,000 |
| Total deferred contributions, end of the year | \$ 759,702 | \$ 2,659,292 |
| | | |

April 30, 2022

7. Contractual Obligations

The Association has committed to various contracts for the season of champion events, stakeholders, and high performance consultant and contractors. Future payments total \$2,390,000 over the next five fiscal years:

| 2023 | \$ 670,000 |
|------|---------------|
| 2024 | \$ 610,000 |
| 2025 | \$ 370,000 |
| 2026 | \$ 370,000 |
| 2027 | \$ 370,000 |
| | |

8. Internally Restricted Reserve

The Association's Board of Governors has established a long-term financial reserve to protect against future financial jeopardy. The Board must approve any transfers to or from the long-term reserve. In addition, 50% of the long-term reserve is further restricted by being utilized only after passage of a Board resolution confirmed by a majority of those entitled to vote at a General Meeting.

The internally restricted reserve also includes a commitment of funds towards the Curling Assistance Program (CAP) fund.

9. Season of Champions Event and National Team Programs Revenues

Included in National team programs revenue is an amount contributed by Sport Canada of \$2,187,263 (2021 - \$1,658,913). Included in the Season of Champion events - direct revenues are amounts contributed by Sport Canada of \$415,250 (2021 - \$1,198,618), and tourism bodies totalling of \$1,750,000 (2021 - \$1,000,000).

10. Contributed Materials and Services

The Season of Champions direct expenses for facilities include \$ 398,547 (2021 - \$nil) of contributed in-kind service for media. The Season of Champions expenses include \$1,139,930 (2021 - \$30,000) of contributed goods and services provided during the events.

April 30, 2022

11. Uncertainty due to COVID-19

Because of the pandemic and the health risks associated with the virus, the 2022 Continential Cup was suspended. Given the uncertainty of the virus, there is a chance that events could be suspended once again as the virus threatens the ability of the Association and Curling worldwide to compete and play the sport in a safe environment.

In addition, if the impact of COVID-19 continues, there could be further effects on the Association, its funders, members, employees, suppliers, donors and sponsors that could impact the timing and amounts of revenue generated, the ability of the Association to conduct operations and host events. At this time, the full potential impact of COVID-19 on the Association is not known.

12. Financial Instruments Risks

Credit risk

The Association is exposed to credit risk for its accounts receivable. The Association assesses, on a continuous basis, its receivables on the basis of amounts it is virtually certain to receive, and will set up an appropriate allowance for doubtful accounts when needed.

Interest rate risk

The Association is exposed to interest rate risk on its fixed interest rate financial instruments. Fixed interest instruments subject the Association to a fair value risk, since fair value fluctuates inversely to changes in market interest rates.

Other price risk

The Association is exposed to other price risk through its investments for which the value fluctuates with the quoted market price. This risk is reduced to a minimum since the Association mitigates the risk by investing in preferred equities of the Canadian financial sector.

Changes in risk

There have not been any changes in the Association's risk exposures from the prior year.

Canadian Curling Association (operating as "Curling Canada") Schedule of Operations Season of Champions (Unaudited)

| | | | | | | | | | BKT Tires & OK Tire World | |
|------------------------------|----|--------------|-------------|-------|------------|--------------|-----------------|---------------|------------------------------|-----------|
| | | | Continental | | | Home | | | Women's | |
| | | | Cup | | | Hardware | Scotties | | Curling | |
| | | Tim Hortons | New | | | Curling Pre- | Tournament of | Tim Hortons | Championship | |
| For the year ended April 30, | | Brier | Brunswick | Hub C | ity Event | Trials | Hearts | Curling Trial | British | |
| 2022 | | Alberta | (cancelled) | | Álberta | Alberta | Ontario | Saskatchewan | Columbia | Total |
| Revenues | | | | | | | | | | |
| Sponsorship and grants | \$ | 1,702,779 \$ | - | \$ | 242,524 \$ | - 9 | \$ 396,876 \$ | 1,704,062 | \$785,363 \$ | 4,831,604 |
| Tickets | | 1,562,716 | - | | - | - | - | 1,747,750 | 551,074 | 3,861,540 |
| Bar services | | 242,527 | - | | - | - | - | 189,039 | 87,516 | 519,082 |
| Merchandising | | 54,340 | - | | - | - | 27,876 | 45,000 | 22,857 | 150,073 |
| Volunteer fees | | 30,800 | - | | - | - | 300 | 29,300 | 19,300 | 79,700 |
| Other income | _ | 75,017 | - | | - | 20,000 | 207,183 | 52,674 | 6,413 | 361,287 |
| | _ | 3,668,179 | - | | 242,524 | 20,000 | 632,235 | 3,767,825 | 1,472,523 | 9,803,286 |
| Expenses | | | | | | | | | | |
| Administration | | 302,189 | 95,894 | | 9,097 | 31,521 | 243,540 | 294,745 | 259,527 | 1,236,513 |
| Bar services | | 240,762 | - | | - | - | 37,898 | 312,096 | 89,248 | 680,004 |
| Facilities | | 437,473 | - | | - | 74,647 | 163,383 | 228,336 | 140,104 | 1,043,943 |
| Hosting | | 774,078 | 12,285 | | - | 194,390 | 529,389 | 421,673 | 229,657 | 2,161,472 |
| Media and Publications | | | | | | | | | | |
| (recovery) | | 18,235 | - | | (2,138) | 11,600 | 14,149 | 16,342 | 20,793 | 78,981 |
| Sponor fulfillment | | 61,548 | - | | 18,686 | 31,260 | 45,336 | 8,837 | 37,631 | 203,298 |
| Tickets | | 279,626 | 9,489 | | - | - | 163,555 | 416,925 | 143,013 | 1,012,608 |
| Volunteers | _ | 38,887 | 534 | | 111 | - | 49,093 | 45,406 | 45,280 | 179,311 |
| | | 2,152,798 | 118,202 | | 25,756 | 343,418 | 1,246,343 | 1,744,360 | 965,253 | 6,596,130 |
| Distributions | | | | | | | | | | |
| Provincial Membership | | | | | | | | | | |
| Associations (recovery) | _ | (1,157) | - | | - | - | - | - | 6,149 | 4,992 |
| Excess (deficiency) of | | | | | | | | | | |
| revenues over expenses | Ş | 1,516,538 \$ | (118,202) | \$ | 216,768 \$ | (323,418) | \$ (614,108) \$ | 2,023,465 | \$501,121 \$ | 3,202,164 |

Canadian Curling Association (operating as "Curling Canada") Schedule of Operations Season of Champions (Unaudited)

| For the year ended April 30, 2021 | Hub City Events Alberta |
|--|----------------------------|
| Revenues | \$2.045.082 |
| Sponsorship and grants Other income | \$3,065,083 291,178 |
| | 3,356,261 |
| Expenses | |
| Administration | 805,042 |
| Facilities | 1,076,995 |
| Hosting | 1,861,149 |
| Media and publications | 55,999 |
| Sponor fulfillment | 80,298 |
| Volunteers | 22,748 |
| Distrikutions | 3,902,231 |
| Distributions Provincial membership association | 41,683 |
| Deficiency of revenues over expenses | \$ (587,653) |